Rep Order# 7915427 EC'd Yes

Status Revised

Traffic Order#

Printed: Last Received: 10/29/2012 8:02 AM 10/28/2012 4:10 PM

1 of 4

Showing Buylines: All Lines

Station WREG-TV MEMPHIS

) PHILLIPS, FLIP Advertiser ( PHILLIPS/MS COURT Product

3099 Estimate# Buyer

Phone# Fax#

WHITNEY EVERSOLE

) STRATEGIC MEDIA PLACEMENT Agenev

> 7669 STAGERS LOOP DELAWARE, OH 43015

Agency C/P1/P2/E //3099

Flight Dates

10/28/2012 - 11/06/2012

Hiatus Weeks

Rep Firm

Sales Office (

) WASHINGTON

Salesperson (

) FRAN BERG

Salesperson Phone# Salesperson FAX#

202-872-1155 202-872-8745

## --- CONTRACT COMMENT ---

COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ COMMUNICATIONS, INC. (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

## --- REMARKS ---

REV ORDER TO SHOW ADD NEW LNS 22-26 **REV TTL 22230** PLS CNFM THANKS FRAN



LT	Ln	Day	Time	Program	Dates	Len	Spots/Week	Rate	Total Spots
	1	M-E	6A-7A	6A NEWS	10/29-11/02	:30	5	\$350.00	5
		Buyline Co	omment: 1/DAY						
	2	su	6A-7A	SUN 6A NEWS	11/04-11/04	:30	1	\$350.00	1
	3	M-TU	6A-7A	SUN 6A NEWS	11/05-11/06	:30	2	\$350.00	2
		Buyline Co	omment: 1/DAY						
	4	M- F	7A-9A	7A NEWS	10/29-11/02	:30	5	\$150.00	5
		Buyline Co	omment: 1/DAY						
	5	SU	7A-9A	7A NEWS	11/04-11/04	:30	1	\$150.00	1
	6	M-TU	7A-9A	7A NEWS	11/05-11/06	:30	2	\$150.00	2
		Buyline Co	omment: 1/DAY						
	7	SU	5P-6P	SUN 5P NEWS	10/28-10/28	:30	1	\$300.00	1

 Rep Order#
 7915427
 Ver#
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 Status Revised
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 10/29/2012 8:02 AM
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 EC'd
 Yes
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 10/28/2012 4:10 PM

Showing Buylines: All Lines

Station WREG-TV MEMPHIS Agency ) STRATEGIC MEDIA PLACEMENT Rep Firm Sales Office ( ) WASHINGTON ) PHILLIPS, FLIP 7669 STAGERS LOOP Advertiser ( Product PHILLIPS/MS COURT DELAWARE, OH 43015 Salesperson ( ) FRAN BERG Agency C/P1/P2/E //3099 Estimate# 3099 10/28/2012 - 11/06/2012 WHITNEY EVERSOLE Flight Dates Salesperson Phone# 202-872-1155 Buyer Phone# Hiatus Weeks Salesperson FAX# 202-872-8745 Fax

LT

V3 Added

none# ax#				Hiarus weeks		Salesperson FAA# 202-872-8743				
as <del>n</del>	Ln	Day	Time	Program	Dates	Len	Spots/Week	Rate	Total Spots	
	8	sa	6P-630P	SAT 6P NEWS	11/03-11/03	:30	1	\$300.00	1	
	9	SA	630P-7P	INFORMED SOURCES	11/03-11/03	:30	1	\$200.00	1	
	10	M-F,SU Buyline Com	10P-1035P nment: 1/DAY	10P NEWS	10/29-11/04	:30	6	\$600.00	б	
	11	М	10P-1035P	10P NEWS	11/05-11/05	:30	1	\$600.00	1	
	12	SA	6A-9A	DAYBREAK SAT	11/03-11/03	:30	1	\$200.00	1	
	13	SU	6A-8A	DAYBREAK SUN	10/28-10/28	:30	1	\$200.00	1	
	14	SU	8A-930A	CBS SUN MORN	10/28-10/28	:30	1	\$350.00	1	
	15	[v]	530P-6P	530P NEWS	10/31-10/31	:30	1	\$1,500.00	1	
	16	M,W-F,SU Buyline Com	6P-630P mment: 1/DAY	6P NEWS	10/29-11/04	:30	5	\$450.00	5	
	17	M	6P-630P	6P NEWS	11/05-11/05	:30	1	\$450.00	1	
	18	SA	10P-1035P	SAT 10P NEWS	11/03-11/03	:30	1	\$400.00	1	
	19	SU	10P-1035P	SUN 10P NEWS	10/28-10/28	:30	1	\$500.00	1	
	21	M-F	4A-459A	4A NEWS ROT	10/29-11/02	:30	1	\$30.00	1	
	*22	SU Sales Rema	11A-12P rk: V3 ADD	NFL TODAY	11/04-11/04	:30	1	\$750.00	1	

Rep Order# 7915427 Ver# 3 Status Revised EC'd Yes

Traffic Order# Printed: Last Received:

10/29/2012 8:02 AM 10/28/2012 4:10 PM

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Showing Buylines: All Lines

Station WREG-TV MEMPHIS Advertiser ) PHILLIPS, FLIP Product PHILLIPS/MS COURT Estimate# 3099 Buyer WHITNEY EVERSOLE

Phone#

Fax# LT

Agency ) STRATEGIC MEDIA PLACEMENT 7669 STAGERS LOOP DELAWARE, OH 43015 Agency C/P1/P2/E //3099

10/28/2012 - 11/06/2012

Rep Firm Sales Office ( ) WASHINGTON Salesperson ( ) FRAN BERG

Flight Dates Hiatus Weeks

Salesperson Phone# 202-872-1155 Salesperson FAX# 202-872-8745

			matus Weeks		Salesperson FAX# 202-8/2-8/45			
Ln	Day	Time	Program	Dates	Len	Spots/Week	Rate	Total Spots
*23	M-F	5P-530P	5P NEWS	10/29-11/02	:30	5	\$350.00	5
	Sales Rem	ark: V3 ADI						
	V3 Added							
*24	М	5P-530P	5P NEWS	11/05 13/05	20			
	Sales Rem			11/05-11/05	:30	1	\$350.00	ı
	V3 Added							
*25	SA	2P-6P	SEC FTBALL	11/03-11/03	:30	1	\$2,000.00	1
	Sales Rema	ark: V3 ADD					, – , – , – , – , – , – , – , – , – , –	-
	V3 Added							
*26	SU	3P-6P	NFL FOOTBALL	11/04-11/04	:30	1	\$2,500.00	1
	Sales Rema	ark: V3 ADD						
	V3 Added							

--- REPORT TOTALS---

Report Totals: 48 / \$22,230.00

## ---SALES MONTHLY TOTALS---

Oct 12: 4 / \$1,350.00

Nov 12:

44 / \$20,880.00

Sales Totals: 48 / \$22,230.00 Station Totals: 48 / \$22,230.00 Lines not sent/rcld/rtrn: 0 / \$0.00

---COMPETITIVE---

Market Totals \$74,100

CABL 08 UNKN 70%

0%

CBLA 08 WHBQ 0% CBLB 0용 WLMT 0% INTA WMC

INTB

WPXX

WREG

30%

0%

0 왕

WPTY 0 용

08

Books null Demos RA35+